

valspar
if it matters, we're on it.®



Capability Statement for Wattyl Industrial Coatings Division





Wattyl Industrial Coatings, a division of Valspar Paint Australia, specialises in high performance coating systems

for use across a vast range of market segments. Wattyl Industrial Coatings have been used in a full spectrum of exposure environments including off-shore, buried, coastal and tropical. Our extensive project history is a testament to the enduring performance of our products. Wattyl Industrial Coatings specialists are technical experts in their field and available nationwide to assist in product and system selection for almost any exposure environment.

Valspar acquired the Wattyl Group in 2010, further strengthening the Wattyl brand by bringing expertise and experience from one of the largest global coatings companies.

Wattyl Industrial products are stocked in numerous locations across Australia and New Zealand ensuring product is available in your location when required.

The Wattyl Industrial sales team is backed by a highly experienced technical department. The technical facilities have NATA certification and many products developed by the technical team are both APAS approved and conform to the relevant Australian Standards.

Regardless of your project size, Wattyl Industrial Coatings can supply a coating system solution for you.





The Valspar Corporation

The Valspar Corporation is one of the largest global coatings manufacturers in the world, providing coatings and coating intermediates to a wide variety of customers. Since 1806, Valspar has been dedicated to bringing customers the latest innovations, the finest quality, and the best customer service in the coatings industry.

With more than 9,500 employees in over 25 countries, Valspar is in a truly unique position to supply customers with the coating solutions they need.

Headquartered in Minneapolis, Minnesota, USA, our diverse array of products makes us one of the most complete suppliers anywhere, and the sixth largest paint and coatings company in the world.

OUR PRODUCTS INCLUDE:

Paints, varnishes and stains for the do-it-yourself and professional markets

Coatings for rigid packaging, particularly food and beverage cans

Factory applied coatings for industrial customers and original equipment manufacturers

Automotive refinish and speciality coatings

Polymers and dispersions for paint and coatings manufacturers

Interior protective coatings and external basecoats and overvarnishes for aluminum aerosol cans and bottle cans

Basecoats and internal protective coatings for aluminium collapsible tubes

Matt, soft-feel and other special effect coatings for plastic and glass containers for the cosmetic industry

UV varnishes, water based varnishes and laminating adhesives for the graphic arts market

Primers, coatings and varnishes for industrial coil coating for steel, galvanised steel and aluminium for the building industry





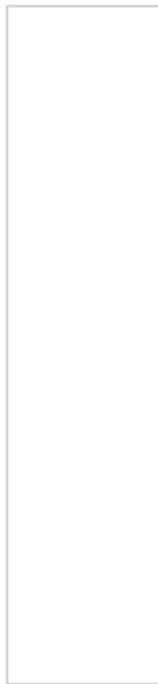
Valspar Mission and Beliefs

LEADERSHIP, INVESTMENT, COMMITMENT

The Valspar Corporation's mission is to be the best coatings company in the world as judged by our customers, shareholders, employees, suppliers and the communities in which we operate.

To become the best, we must:

- Be #1 or #2 and a technology leader in each of our target markets
- Be in the top five in global sales
- Be the leader in sales growth, earnings growth and return on investment
- Be the lowest cost supplier through integrating technology and productivity improvements
- Be environmentally responsible
- Establish an accident-free work environment, and above all else
- Always act with integrity and comply with ethical codes of business conduct



VALSPAR BELIEFS

Integrity

- Our business actions and decisions will always reflect the highest standards of integrity and ethical conduct.

Safety and Environmental Stewardship

- Our products will be safe, reliable and environmentally responsible. We will create and maintain an accident-free work environment and will comply with laws and regulations.

Long-term Relationships

- We will create long-term relationships with customers, employees, suppliers and the communities in which we live and work. These relationships will be based on openness, integrity and trust.

Belief in Employees

- Employees are Valspar's greatest asset. By encouraging individual achievement, teamwork and diversity, we are committed to high performance at all levels.

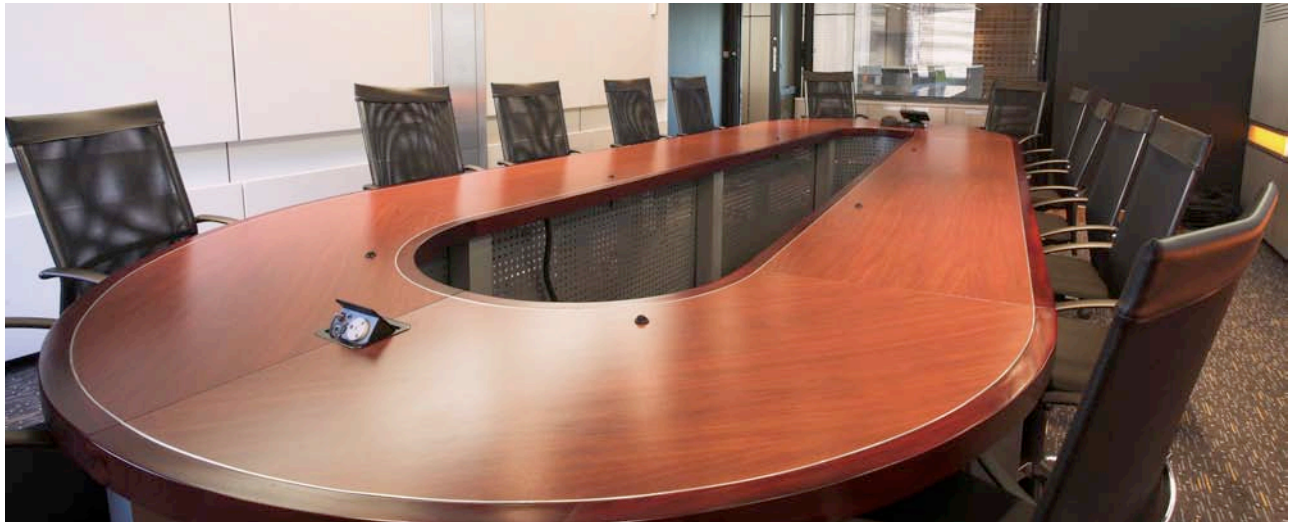
Leadership Example

- Managers must lead by example and foster cross-functional teamwork to earn the respect of customers, employees and peers. Managers must demonstrate their ability to achieve goals and develop leaders throughout our company.

Objectives, Planning and Review

- All employees should know exactly what is expected of them and how this expectation aligns with the group and corporate objectives. We believe in twice yearly planning and review sessions for all employees.





The Wattyl Brand

Wattyl is a highly regarded and well recognised brand in Australia and New Zealand. Its innovative, quality products meet the challenges associated with the harsh extremes of the local environment. Products are designed to provide optimum performance, improve efficiency and reduce operating costs. Valspar acquired the Wattyl Group in 2010, further strengthening the Wattyl brand by bringing expertise and experience from one of the largest global coatings companies.

Wattyl's origins date back to 1915 when, in an Australian backyard, H.R. Walters developed a treatment for reviving French-polished furniture. This innovative product, known as 'Crystal Veneer', became an immediate success and laid the foundation of Wattyl's future. Since then, Wattyl has grown to become one of the leading paint brands in Australia and New Zealand with iconic brands such as Solagard, Estapol, Granosite and Solver.

Wattyl products are used across a broad range of market segments including: domestic architectural, commercial and government building infrastructure, maintenance and repaint, export, mining and heavy industrial.

Wattyl Industrial Coatings

The Wattyl Industrial Coatings Division has a history of providing long term protection to industrial and commercial structures across a vast range of market segments. Regardless of the application, Wattyl Industrial Coatings products are engineered to provide long-term protection and a durable, aesthetically pleasing finish. Wattyl's Industrial Coatings Division has a team of technical experts across Australia who are available to assist with the correct product selection and system specification.

Products are broken into five main categories; Protective, Marine, Timber, Roadmarking and Powder.

PROTECTIVE COATINGS

Wattyl Protective Coatings are engineered to provide long-term corrosion protection in the harshest exposure environments. Systems are available to provide protection against corrosion, UV exposure, aggressive chemicals and solvents and heavy wear environments. Systems have been designed to conform with the atmospheric corrosion categories defined in AS/NZS 2312 which include tropical, industrial, marine, urban and rural and arid environments. Systems have also been developed to align with AS/NZS2312 Guide to the protection of structural steel in atmospheric environments. Wattyl Protective Coatings products include epoxy primers, build coats and tank linings, polyurethane topcoats and specialised abrasion resistant coatings.

MARINE SYSTEMS

Marine systems provide corrosion protection to ocean going vessels both large and small; from deep sea container vessels to fishing fleets and pleasure marine boats. Systems are designed to protect all aspects of the vessel from the topside, chain locker room, engine room, ballast tanks and underwater antifouling protection. Products used include protective coatings mentioned above in conjunction with specialised marine products including antifoulings and marine tie coats.

INTERIOR TIMBER SYSTEMS

Interior timber coatings are used to protect and enhance the natural beauty of timber. Systems are designed for commercial and domestic furniture, wall panelling, flooring and shop fit outs. Products are available in both clear and pigmented finishes.

The product range includes two-pack polyurethanes, acid catalysed lacquers, pre-catalysed lacquers, timber stains and associated preparatory products.

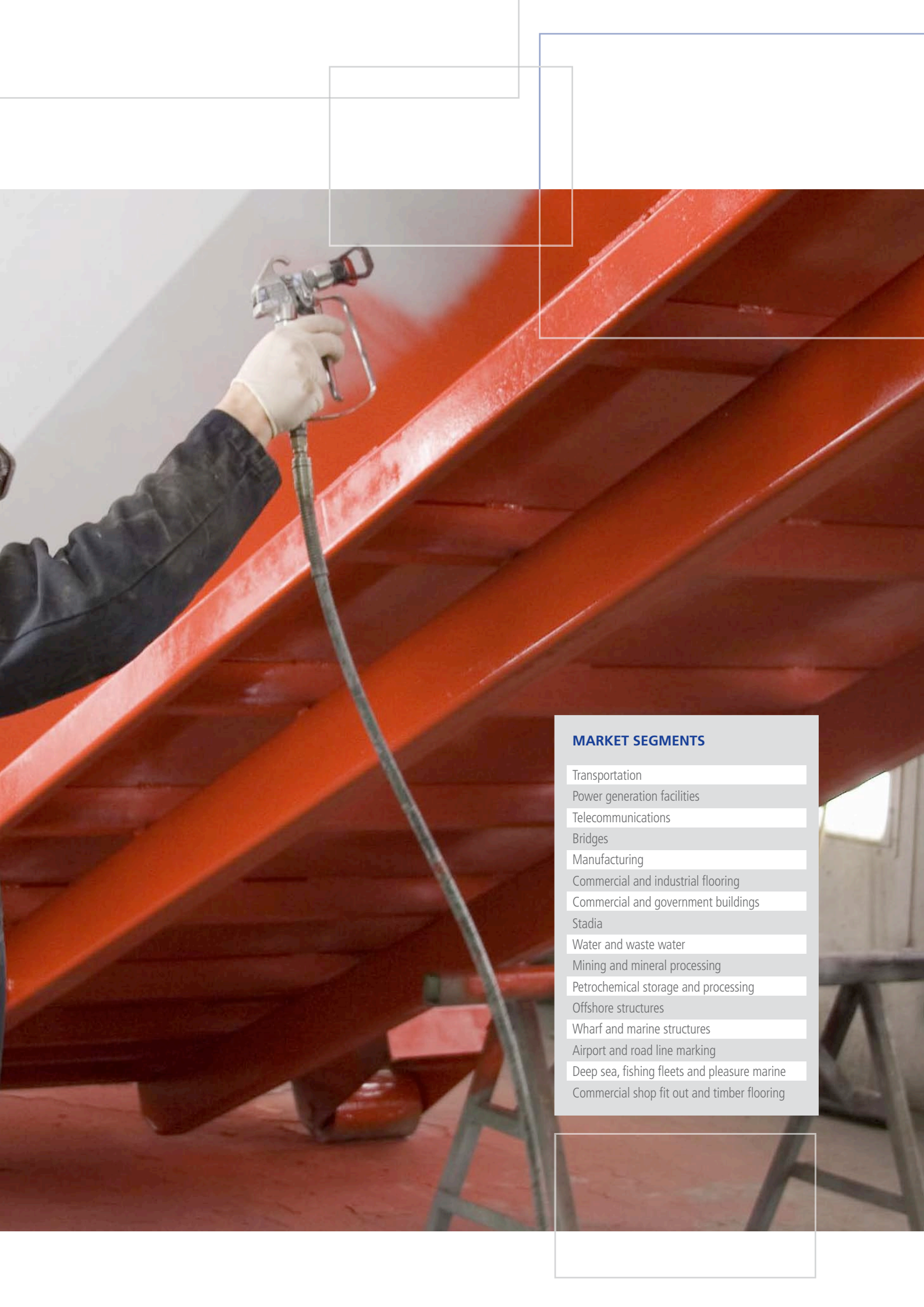
ROADMARKING

Wattyl Roadmarking products have been used extensively across Australia for many decades. Water and solvent based products are available for use on highways, car parks, safety line marking, airport runways and aprons.

POWDER COATINGS

Wattyl Powder coatings are used across a vast range of industry segments including industrial metal, functional, automotive, transportation, construction and electronics. A variety of technologies are used across each segment to meet the product functionality required. Products include polyesters, epoxies, primers, urethanes and hybrids.





MARKET SEGMENTS

Transportation
Power generation facilities
Telecommunications
Bridges
Manufacturing
Commercial and industrial flooring
Commercial and government buildings
Stadia
Water and waste water
Mining and mineral processing
Petrochemical storage and processing
Offshore structures
Wharf and marine structures
Airport and road line marking
Deep sea, fishing fleets and pleasure marine
Commercial shop fit out and timber flooring

Project History

Below is a small selection of the successful jobs completed with Watty Industrial Coatings over the last several years.

- Adelaide Airport, Adelaide, SA
- Adelaide Convention Centre, Adelaide, SA
- Adelaide Velodrome, Adelaide, SA
- ADFA Sports Centre, ACT
- ANZ Stadium, Brisbane, Qld
- Bayu-Undan Offshore Gas Facility, ConocoPhillips, waters off Indonesia
- Berkeley Water Reservoir, NSW
- BHP Finicane Island, WA
- BHP Iron Ore Loader, Port Headland, WA
- BHP, Nelson Point, WA
- Bloom Engineering Underground Drill Rigs, NSW
- Broome Jetty, Broome, WA
- Cadia East Mine, Orange, NSW
- Cairns Sky Rail, Cairns, Qld
- Carlton United Breweries Silos, Yatala, Qld
- CBH Grain Loading Facility, Perth, WA
- CBH Grain Terminal Jetty, Kwinana, Esperance and Kewdale, WA
- Clem Jones Tunnel, Brisbane, Qld
- Container Fleet, Consort Express Lines, Papua New Guinea
- Corindi Water Reservoir, NSW
- CSIRO National Telescope, Narrabri, NSW
- Dampier Salt Ship Loader, Dampier, WA
- Darling Walk Project, NSW





- Dick Smith National Distribution Centre, Sydney, NSW
- EDI Rail Locomotives, Newcastle, NSW
- Edmonsden Park Water Reservoir, NSW
- Essendon Water Reservoir, Melbourne, Vic
- Faulconbridge Water Reservoir, NSW
- Freport-McMoRan Copper and Gold Mine Expansion, Freport, Indonesia
- Gippsland Desalination Plant, Vic
- Gladstone Port Authority, Gladstone, Qld
- Glenn Eira Aquatic Centre, Melbourne, Vic
- Hewlett Packard Warehouse, Sydney, NSW
- HMAS Albatross Airfield, Jervis Bay, NSW

- Holdfast Shores Seawall, Glenelg, SA
- Hyatt Hotel Melbourne, Vic
- IMF NewDell Mine Refurbishment, NSW
- Incitec Storage Facility, Gibson Island, Qld
- Lady Loretta Treatment Plant, NSW
- Lake Eildon Conduit, NSW
- Leblanc Communication Towers, NSW
- Lihir Gold Mine (Newcrest Mining), Papua New Guinea
- Masters Hardware Stores, Various Locations
- Mater Private Hospital, Townsville, Qld
- Mobil Underground Gas Storage Tanks, NSW
- Mossman Sugar Mill, Mossman, Qld





Project History continued

- Mount Donna Buang Observation Tower, Vic
- Mt Ommaney Shopping Complex, Brisbane, Qld
- Narrabri Grain Research Centre, Narrabri, NSW
- Northern Busway (Windsor to Kedron), Brisbane, Qld
- Ocean Gas Vessel Fleet
- Orange Aquatic Centre, Orange, NSW
- Qld Alumina, Gladstone, Qld
- QR National Locomotive Fleet, Redbank, Qld
- Richardson Devine Marine Cat Vessel Fleet, Hobart, Tasmania
- RTA Sydney Harbour Bridge Heritage Service Crane, Sydney, NSW
- Seaworld, Goldcoast, Qld
- Shoalhaven Council Secondary Treatment Plant Tanks, Nowra, NSW
- Sutherland Water Reservoir, NSW
- Sydney Aquatic Centre, Sydney, NSW
- Sydney Equestrian Centre, Sydney, NSW
- Tamworth Treatment Plant, Tamworth, NSW
- Tarong Power Station, Nanango, Qld
- The Ark Façade, Sydney, NSW
- Townsville Civic Centre, Townsville, Qld
- Tritton Copper Mine, NSW
- Ulan Drag Line Refurbishment, NSW
- Wambo Coal Facility, Newcastle, NSW
- West Pymble Aquatic Centre, Sydney, NSW
- Whyndham Wharf, Whyndham, WA
- Woolworths National Distribution Centre, Sydney, NSW
- Woonona Water Reservoir, NSW
- Zinc Concentrate Storage Facility, MMG Century, Kurumba, Qld





Quality and Accreditations

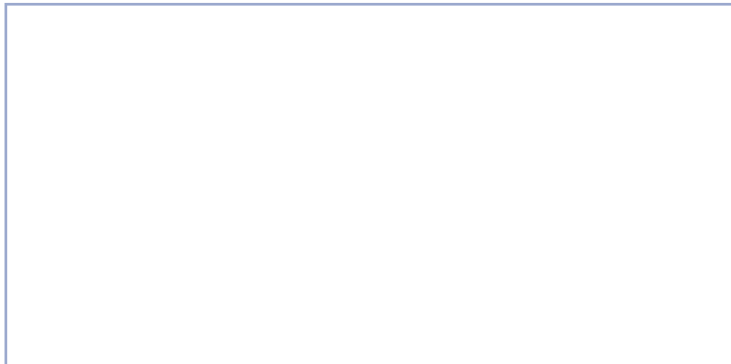
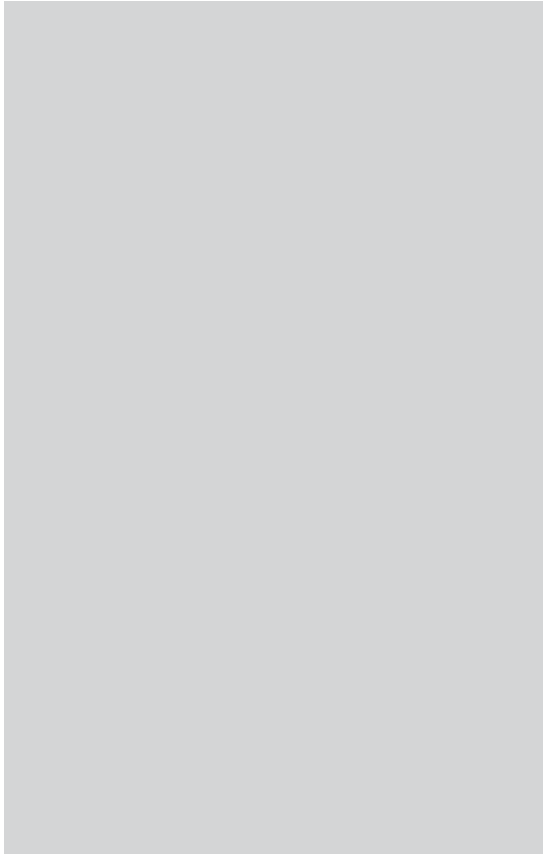
Valspar is committed to quality in the design, production and delivery of its products and services. Valspar's local operations are certified to ISO9001:2008 quality assurance standard ensuring consistent quality in the manufacture and delivery of its products. Valspar's laboratories are accredited by NATA and selected products have Australian Paint Approval Scheme (APAS) approvals. Valspar is a member of the Australian Paint Manufacturers Federation (APMF), Australasian Institute of Surface Finishing (AISF) and a platinum member of the Australasian Corrosion Association (ACA).



Technology

Valspar places significant importance on growth through technological innovation and, as such, has invested heavily in its research and development facilities globally. Valspar's local research and development facilities ensure products are developed with local conditions and application methods in mind. Valspar's Industrial research facility is located at Footscray, Melbourne. Valspar holds over 100 technology patents globally across its product portfolio.





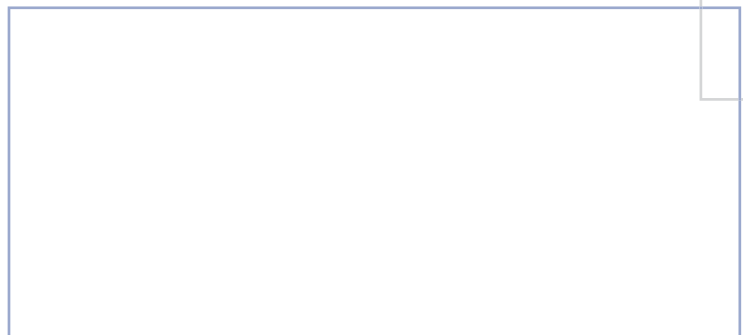
Manufacturing, Distribution and Stores

MANUFACTURING AND DISTRIBUTION

Valspar has an extensive network of company-owned warehouses and depots, supported by local, privately owned and operated distributors. Valspar has a presence in every major centre throughout Australasia. Valspar has production sites in Sydney, Melbourne, Adelaide and Auckland. Valpar's production facilities are dedicated to the production of the highest quality coatings using a combination of traditional and modern manufacturing techniques.

TRADE PAINT CENTRES

Valspar maintains a large network of Trade Paint Centres across Australasia including over 120 company owned stores (badged as Wattyl Trade Centres or Solver Decorator Centres) and over 300 independent outlets. Wherever you are, there is almost certainly a Wattyl or Solver outlet not far away. Trade Paint Centres are crucial in the completion of a successful project as they are responsible for quarantining sufficient stock, tinting, supplying the applicator when required and completing project tracking documentation.





Support Services and Technical Expertise

As a partner of Valspar, you have access to a wide range of support services provided by highly qualified and experienced staff through its major projects group, sales consultants and technical services.

MAJOR PROJECTS GROUP

Valspar offers a national team of major projects consultants who are specifically charged with promoting Wattyl to the specification market, gaining specification and then working with builders and major applicators to ensure the successful completion of projects. This professional team work hand in hand with the sales consultants to ensure a smooth transition from specification to application.

SALES CONSULTANTS

Valspar's industrial sales consultants have extensive field experience and local knowledge. Sales consultants are available in all key national centres. They are available to provide services including order co-ordination, technical advice, supply warranties and applicator education.

TECHNICAL SERVICES

In addition to its many development laboratories, Valspar maintains a specific technical services department staffed by highly knowledgeable personnel who are often able to answer questions or provide solutions over the phone. If required, they can also make visits to site when an inspection of a substrate or coating is deemed necessary before providing technical guidance. Valspar's technical services hotline is available to provide technical back-up on the phone and is also available to supply technical literature and MSDS. Technical services hotline is 132 101 (Australia) and 0800 928 895 (New Zealand). Technical literature, brochures and other information is also available on line at www.wattylindustrial.com.au (Australia) or www.wattyl.co.nz (New Zealand).

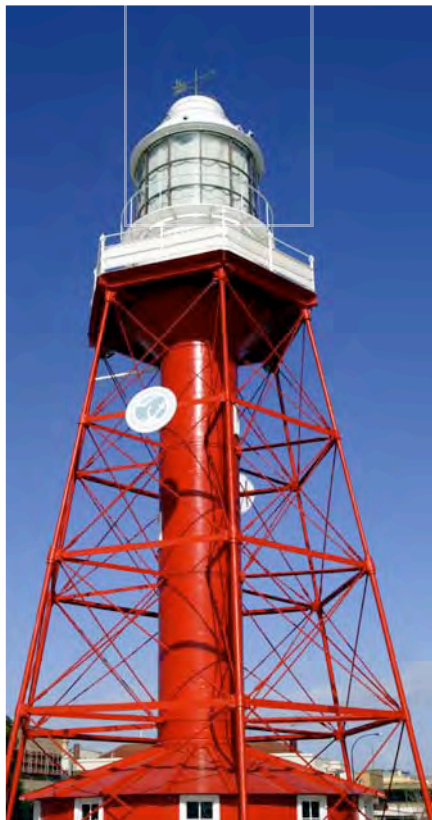


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Contact Us

To understand more about the Wattyl Industrial Coatings product portfolio, or to discuss the requirements for your next project, please contact Valspar Customer Service on

Australia

132 101

www.wattyl.com.au

New Zealand

0800 735 551

www.wattyl.co.nz

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